## 2020-2021 CSSA Approved Budget

Updated:

Friday, May 1, 2020

 $Amounts are subject to revision by the {\it CSSAB oard of Directors}.$ 

	2019-2020	2019-2020	2020-21	midyear/dra	aft comparison
Area	Approved Budget	Midyear Budget	Draft Budget	% Change	Difference
Revenue	(1,745,548.61)	(1,758,361.82)	(1,694,999.60)	-4%	\$ 63,362.22
Operations	142,265.67	200,867.55	176,898.24	-12%	\$ (23,969.31)
Total Compensation	1,021,435.14	925,321.14	1,022,528.12	11%	\$ 97,206.98
Reserve	62,825.82	88,410.81	43,866.66	-50%	\$ (44,544.15)
Internal Programs	259,441.10	267,181.92	235,820.58	-12%	\$ (31,361.34)
Advocacy & Gov. Relations	133,740.88	130,740.88	127,740.00	-2%	\$ (3,000.88)
Systemwide Affairs	85,640.00	90,640.00	51,995.00	-43%	\$ (38,645.00)
Communications & PR	40,200.00	55,200.00	36,151.00	-35%	\$ (19,049.00)
Sponsored Programs	48,100.00	48,100.00	25,000.00	-48%	\$ (23,100.00)
Restricted Revenue	(48,100.00)	(48,100.00)	(25,000.00)	-48%	\$ 23,100.00

0.00

		2019-2020	2019-2020	2020-21	midyear/dra	aft co	omparison
Function	Program/Function Area.	Approved Budget	Midyear Budget	Draft Budget	% Change		Difference
	Board Orientation Revenue	(5,000.00)	(5,000.00)	0.00	-100%	\$	5,000.00
	CHESS Revenue	(44,900.00)	(44,900.00)	(45,000.00)	0%	\$	(100.00)
Davanua	CSUnity Revenue	(40,625.00)	(35,225.00)	(8,750.00)	-75%	\$	26,475.00
Revenue	Interest & Investments Revenue	(13,000.00)	(17,173.21)	(12,000.00)	-30%	\$	5,173.21
	Prior Year Balance			(213,669.80)	100%	\$	(213,669.80)
	SIRF	(1,642,023.61)	(1,656,063.61)	(1,415,579.80)	-15%	\$	240,483.81
	CHESS	61,040.88	61,040.88	61,010.00	0%	\$	(30.88)
Advocacy & Gov. Relations	Federal Advocacy	36,850.00	28,850.00	26,330.00	-9%	\$	(2,520.00)
	State Advocacy	35,850.00	40,850.00	40,400.00	-1%	\$	(450.00)
Communications & PR	Public Relations & CSSA Communications	24,850.00	39,850.00	20,601.00	-48%	\$	(19,249.00)
Communications & FK	Campaign Initiatives	15,350.00	15,350.00	15,550.00	1%	\$	200.00
	Board Orientation	20,956.03	20,956.03	0.00	-100%	\$	(20,956.03)
	External Engagement	2,850.00	2,850.00	2,850.00	0%	\$	-
Internal Brograms	Leadership Development	42,227.89	52,227.89	44,850.00	-14%	\$	(7,377.89)
Internal Programs	Plenary Meetings	96,681.18	91,000.00	83,694.58	-8%	\$	(7,305.42)
	Board Development	0.00	0.00	7,700.00	-100%	\$	7,700.00
	Scholarships	96,726.00	100,148.00	96,726.00	-3%	\$	(3,422.00)
	Administrative Costs	48,282.12	105,384.00	72,795.00	-31%	\$	(32,589.00)
Operations	Legal & Compliance	28,957.93	28,957.93	27,400.00	-5%	\$	(1,557.93)
	Operating Cost	65,025.62	66,525.62	76,703.24	15%	\$	10,177.62
Reserve	Reserves	62,825.82	88,410.81	43,866.66	-50%	\$	(44,544.15)
	Benefits	300,805.70	263,410.70	278,211.69	6%	\$	14,800.99
	Compensation Pool	15,000.00	15,000.00	10,000.00	-33%	\$	(5,000.00)
Total Compensation	Overtime	2,000.00	2,000.00	2,000.00	0%	\$	-
Total Compensation	Payroll Taxes	47,697.44	47,697.44	49,649.06	4%	\$	1,951.62
	Professional Staff	623,496.00	564,777.00	649,007.37	15%	\$	84,230.37
	Student Assistants	32,436.00	32,436.00	33,660.00	4%	\$	1,224.00
	CSUnity	52,790.00	52,790.00	11,820.00	-78%	\$	(40,970.00)
Systemwide Affairs	Shared Governance	32,850.00	37,850.00	36,350.00	-4%	\$	(1,500.00)
Systemwide Arians	Student Trustee Search	0.00	0.00	1,825.00	100%	\$	1,825.00
	Sustainability	0.00	0.00	2,000.00	100%	\$	2,000.00
	CSU Analytic Studies	20,000.00	20,000.00	0.00	-100%	\$	(20,000.00)
Sponsored Programs	CSU Analytic Studies Grant	(20,000.00)	(20,000.00)	0.00	-100%	\$	20,000.00
Sponsored Programs	Education Trust West	28,100.00	28,100.00	25,000.00	-11%	\$	(3,100.00)
	Education Trust West Grant	(28,100.00)	(28,100.00)	(25,000.00)	-11%	\$	3,100.00

0.00

 $Sponsored\ programs\ revenues\ are\ excluded\ from\ other\ unrestricted\ revenues$ 

<sup>\*</sup>estimated balance forward from 2019-2020

**2020-21 Budget** Updated: 5/1/2020

## **Program Breakdown**

w Labels		2020-21 Budge
Advocacy & Gov. Relations	\$	127,740.0
CHESS	\$	61,010.0
Attendee Parking	\$	2,250.0
Audio visual & facilities	\$	8,000.0
Catering & Volunteer Meals	\$	22,650.0
CHESS Signage, promo, programs, branded items	\$	5,300.0
Facilitator Travel	\$	15,000.0
Facilities Rental Fees	\$	2,510.0
Leadership Breakfast	\$	4,500.0
Office Supplies	\$	500.0
Presenter Recognition & Awards Raffle	\$	300.0
Federal Advocacy	\$	26,330.0
Hill Day	\$	10,010.0
September Advocacy	\$	16,320.0
State Advocacy	\$	40,400.0
Advocacy & Legislative Events	\$	1,400.0
Advocacy & Lobby Mtgs	\$	18,600.0
Advocacy Tools: Capitol Track	\$	3,400.0
Bill Tracker: Capitol Morning Report	\$	1,700.0
May Advocacy Event	\$	15,000.0
Sec. of State Registration & Ethics Course	\$	300.0
Communications & PR	\$	36,151.0
Campaign Initiatives	\$	15,550.0
Campaigns. Various print/media expenses	\$	14,450.0
Campaigns: Online Advertising for all programs and advocacy	\$	200.
Graphic Design: Stock photos/fonts for Campaigns	\$	500.
Shipping of Materials	\$	400.
Public Relations & CSSA Communications	\$	20,601.0
Adversiting General CSSA PR	\$	200.0
Awards and commendations, Framing	\$	1,800.0
Branding & Onboarding Items, Promotional	\$	10,350.0
Flickr	\$	100.0
Gmail Business Accounts, Officers & Staff	\$	2,500.0
Graphic Design: Stock photos/fonts, general use	\$	1,000.
MailChip	\$	240.
Onboarding & Plenary Mtg Materials	\$	500.
Printed Reports for CSSA PR: Annual Reports, Policy Agendas, Etc.	\$	1,200.
Website: Hosting, Domains, SEO tools	\$	2,711.
Internal Programs	\$	235,820.
Board Development	\$	7,700.0
Exec Position Trainings/Mtgs	\$	3,700.
Exec Transition Training	\$	4,000.
Board Orientation	\$	-
Catering Board Orientation at CO	\$	-
Printing for Board Orientation at CO	\$	-
Travel July Orientation & Board Training Travel Execs & Staff	\$	-
External Engagement	\$	2,850.
Meetings/Partnerships with external stakeholders, Research	\$	2,850.
Leadership Development	\$	44,850.
Leadership Summits	\$	14,500.
Panetta, 2 CSSA Executives Registration	\$	11,850.
SAL Travel Grants	\$	1,000.
Training & Development	\$	3,000.
Training & Development (Professional Development)	\$	13,000.
Winter Staff Planning Mtg	\$	1,500.
Plenary Meetings	\$ \$	83,694.
CHESS Plenary	\$	7,600.0

CSUnity Plenary	\$ 6,800.00
Plenary Meeting Software	\$ -
Plenary Meetings (Execs)	\$ 26,093.67
Plenary Meetings (Staff)	\$ 43,000.91
Plenary Printing	\$ 200.00
Scholarships	\$ 96,726.00
Chair	\$ 27,636.00
President	\$ 27,636.00
VP Finance	\$ 13,818.00
VP Legislative Affairs	\$ 13,818.00
VP University Affairs	\$ 13,818.00
Operations	\$ 176,898.24
Administrative Costs	\$ 72,795.00
Annuitants Dental	\$ 2,500.00
Annuitants Medical	\$ 50,000.00
CO Offset for value provided by CSSA	\$ (29,000.00
OVERHEAD CHARGE Network, Custodial, Security, Ground, Bldg Maint.	\$ 6,829.00
OVERHEAD CHARGE Utilities	\$ 5,150.00
OVERHEAD CHARGES Financials Services, HR, & User Services)	\$ 35,316.00
State Pro Rata Charge- 612001	\$ 2,000.00
Legal & Compliance	\$ 27,400.00
ADA Accessibility Services for CSSA hosted conferences	
Audit & Tax Filings with preparer	\$ 18,800.00
Board Member Liability Insurance	\$ 4,600.00
Retainer for legal counsel	\$ 4,000.00
Operating Cost	\$ 76,703.24
Business cards for staff and Executive Officers.	\$ 775.00
Camera/Video Equipment	\$ 1,000.00
Cell Reimbursement for Management Staff and Officers	\$ 3,000.00
Docusign: Master Account	\$ 400.00
Employee Parking for Sacramento Office	\$ 5,640.00
IT Hardware for workstations	\$ 1,000.00
Long Beach Non-Profit Membership	\$ 500.00
Long Beach Office Rent	\$ 23,916.00
Non-program Travel: Recruitment, Operational	\$ 1,240.00
Office Supply Orders: Misc.	\$ 515.00
Office Supply Orders: Staples Account	\$ 3,000.00
Regular mail for Sac office	\$ 1,800.00
Sac. Office Base Rent	\$ 27,546.90
Sac. Office Operating Reconciliation Fees	\$ 2,093.70
Sacramento - internet, phone, cable (Capitol Ch.)	\$ 3,360.00
Shipping & Delivery	\$ 515.00
Water Service for Sacramento Office	\$ 251.64
Xerox meter printing, Sacramento Office	\$ 150.00
Reserve	\$ 44,366.66
Reserves	\$ 44,366.66
Additional Reserves Transfer	
Reserves (% of SIRF Revenues)	\$ 44,366.66
Restricted Revenue	\$ (25,000.00
Education Trust West Grant	\$ (25,000.00
Community Grant	\$ (25,000.00)
Revenue	\$ (1,694,999.60)
Board Orientation Revenue	\$ -
CHESS Revenue	\$ (45,000.00)
CHESS Registration Fees	\$ (45,000.00
CSUnity Revenue	\$ (8,750.00
CSUnity Registration Fees	\$ (8,750.00
Interest & Investments Revenue	\$ (12,000.00
Interest SMIF	\$ (2,000.00)

Prior Year Balance	\$ (213,669.80
Carryover (previous year's budget balance)	\$ (213,669.80
SIRF	\$ (1,415,579.80
Systemwide Involvement & Representation Fee Revenues	\$ (1,415,579.80
Sponsored Programs	\$ 25,000.00
Education Trust West	\$ 25,000.00
Student Debt Research Grant Expenses	\$ 25,000.00
Total Compensation	\$ 1,022,528.12
Benefits	\$ 278,211.69
Benefits: CalPers Retirement	\$ 190,743.27
Benefits: Dental	\$ 6,415.97
Benefits: Health Plan Contributions	\$ 78,973.69
Benefits: Life Insurance	\$ 972.00
Benefits: Long Term Disability MPP Only	\$ 300.00
Benefits: Vision	\$ 806.76
Compensation Pool	\$ 10,000.00
Turnover Compensation Pool: Unallocated Budget	\$ 10,000.00
Overtime	\$ 2,000.00
Overtime for Represented Employees	\$ 2,000.00
Payroll Taxes	\$ 49,649.0
Payroll Taxes - Medicare	\$ 9,410.6
Payroll Taxes - Social Security	\$ 40,238.4
Professional Staff	\$ 649,007.3
Management Salaries	\$ 356,107.0
Staff Salaries	\$ 292,900.3
Student Assistants	\$ 33,660.0
Student Assistants	\$ 33,660.0
University Affairs	\$ 51,495.00
CSUnity	\$ 11,320.00
Audio visual & facilities *Virtual Meeting	\$ 5,000.00
Conference Supplies	\$ 270.0
Presenter Recognition & Awards Raffle	\$ 500.00
Signage, promo, programs, T-Shirts, branded items	\$ 5,550.0
Shared Governance	\$ 36,350.0
Academic Senate Liaison Travel	\$ 2,800.00
Alumni Council Liaison Travel	\$ 2,500.00
Board of Trustees & Chancellor meetings. Travel of officers & staff	\$ 11,000.00
Business meals for students & staff	\$ 1,500.0
Other CSU Issue Travel, ex: Basic Needs, Grad Initiative, CSU Policy, CSAC, Advisor Summit, AOA	\$ 16,550.00
Student Trustee Search	\$ 1,825.0
Student Trustee Interviews: Catering	\$ 700.0
Student Trustee Interviews: Facility Rental	\$ 200.00
Student Trustee Nominee Mailing	\$ -
Student Trustee Publicity	\$ 100.00
Student Trustee Travel	\$ 825.00
Sustainability	\$ 2,000.00
ustainability/Social Justice Publicity Sustainability/S-Jec Travel,	\$ 1000.0
Officer Trainings	\$ 3,000.00
and Total	\$ 0.0